

## PRESS RELEASE

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### **MOORE STEPHENS CREW BENEFITS OFFERS DISCOUNT TO PYA MEMBERS** *Savings For Crew Members Available*

**Douglas, ISLE OF MAN** – Moore Stephens Crew Benefits (“MSCB”) [www.msbc.im](http://www.msbc.im), associated with Moore Stephens Isle of Man, leading providers of accounting and wealth management services, has secured preferential rates and discounts on insurance products sourced for yacht crew who are members of the Professional Yachtsmen’s Association (“PYA”).

“Many underwriters already recognise that the youth and active lifestyle of yacht crew means they are a good insurance risk and should benefit from much lower premiums,” said Bransom Bean, well known yachtsman and a director of MSCB, “Added to this, we believe that membership in the PYA also confirms their professionalism.”

MSCB is a consulting company launched two years ago by Moore Stephens Isle of Man, signposting solutions to the special financial needs of superyacht crew. In addition to international bank accounts, foreign exchange services and retirement pension plans, MSCB links crew with global medical and personal accident coverage globally and including or excluding the USA (where appropriate).

“Early on we recognised that yacht crew often pay the price for being unfairly grouped with older groups with less healthy lifestyles,” said Bransom, “By demonstrating this to the underwriters and eliminating intermediaries we’ve been able to point yacht crew to substantial savings.”

To keep fees low whilst obtaining the best coverage, MSCB works directly with Lloyd’s of London and signposts crew to international providers including Seven Corners and Allianz Worldwide Care.

“Too many of our members don’t stop to think about their coverage when they’re off the yacht and what would happen if illness or injury made it impossible to work,” said Bridget Featherby, office manager for the PYA, “We are really pleased that MSCB has taken this step to help us to support our members.”

For more information about the savings, please contact, Graham McNamee, Sales Manager for MSCB, [graham.mcnamee@msbc.im](mailto:graham.mcnamee@msbc.im); Skype, [graham.mcnamee.msbc](https://www.skype.com/name/graham.mcnamee.msbc), Mobile, +44 7 870 888175.

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**Ends**

**Notes to editor:**

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Photograph of Graham McNamee, sales manager for MSCB is attached.

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Charlotte Beeman  
Tel: +44 1624 662020  
[charlotte.beeman@moorestephens.co.im](mailto:charlotte.beeman@moorestephens.co.im)